

**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE  
CATALOG AND PRICE LIST**

**Federal Supply Schedule 69  
Training Aids and Devices  
FSC Classes: 6930,6920**

**TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINS)**

<b>SIN</b>	<b>DESCRIPTION</b>
<b>27-100</b>	<b>Training Devices</b>

**CONTRACT NUMBER: GS-02F-0055U**

**CONTRACT PERIOD: February 21, 2008 – January 20, 2013**

**THE SLATE RIVER CORPORATION  
5592 Stonehaven Drive  
Virginia Beach, VA 23464  
PHONE: 757.777.7531  
FAX: 757.479.6874  
EMAIL: [sales@slaterivercorp.com](mailto:sales@slaterivercorp.com)**

## CONTRACTOR INFORMATION

**CONTRACTOR:**                   **Corporate Headquarters**  
The Slate River Corporation  
5592 Stonehaven Drive  
Virginia Beach, VA 23464  
Phone: 757.777.7531  
Fax: 757.479.6874  
Email: [sales@slaterivercorp.com](mailto:sales@slaterivercorp.com)

**Production Facility**  
The Slate River Corporation  
1397 Austins Road  
Gladstone, VA 24553  
Phone: 434.969.3087  
Fax: 434.969.3088  
Email: [sales@slaterivercorp.com](mailto:sales@slaterivercorp.com)

**POINT OF CONTACT:**   Donald G. Ferrell II  
  President

**BUSINESS SIZE:**             Veteran Owned Small Business

## **CUSTOMER INFORMATION:**

### **LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:**

(Government net price based on a unit of one)

**SIN 27-100                    Training Aids and Devices**  
**See Attached Price List**

### **HOURLY RATES:**

The hourly rates for Engineering and Technical Support Services are not offered on this schedule. For an open market quote, please contact:

The Slate River Corporation  
5592 Stonehaven Drive  
Virginia Beach, VA 23464  
Phone: 757.777.7531  
Fax: 757.479.6874  
Email: [sales@slaterivercorp.com](mailto:sales@slaterivercorp.com)

### **MAXIMUM ORDER:**

\$1,000,000 for SIN 27-100

If the best value selection places your order over the maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may:

- (1) Offer a new price for this requirement
- (2) Offer the lowest price available under this contract or
- (3) Decline the offer.

A delivery order that exceed the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

### **MINIMUM ORDER:**

None

### **GEOGRAPHIC COVERAGE:**

48 contiguous States and the District of Columbia, Alaska, Hawaii, the Commonwealth of Puerto Rico, or US territories and to a CONUS port or consolidation point for orders received from overseas activities.

### **POINT(S) OF PRODUCTION:**

Slate River Corporation  
1397 Austins Road  
Gladstone, VA 24553

Phone: 434.969.3087  
Fax: 434.969.3088  
Email: [sales@slaterivercorp.com](mailto:sales@slaterivercorp.com)

**DISCOUNT FROM LIST PRICES:**

**SIN 27-100:** The prices in this catalog/price list reflect a discount from between 2% and 25% per line item from the accepted commercial pricelist. This negotiated price does not include the prevailing IFF rate which is currently .75% which will be added to each order.

**QUANTITY DISCOUNTS(S):**

**SIN 27-100**

None

**PROMPT PAYMENT TERMS:**

Net 30

**PURCHASE CARDS:**

Government Purchase Cards are accepted for all purchases.

**FOREIGN ITEMS:**

None

**TIME OF DELIVERY:**

SIN 27-100 90 Days after receipt of order

**EXPEDITED DELIVERY:**

To be determined at time of order.

**OVERNIGHT AND 2-DAY DELIVERY:**

Contact The Slate River Corporation for availability and rates.

**URGENT REQUIREMENTS:**

Agencies can contact The Slate River Corporation to affect a faster delivery. Customers are encouraged to contact us for the purpose of requesting accelerated delivery.

**FOB POINT:**

FOB Destination 48 contiguous States and the District of Columbia. Delivery to Alaska, Hawaii, Puerto Rico, and the U.S. Territories will be f.o.b. inland carrier, point of exportation, with the transportation charges to be paid by the Government from point of exportation to destination in Alaska, Hawaii, Puerto Rico, or US Territories, as designated by the ordering office.

**ORDERING AND PAYMENT ADDRESS:**

The Slate River Corporation

5592 Stonehaven Drive  
Virginia Beach, VA 23464

**WARRANTY PROVISION:**

Manufacturer's Warranty. Customer should contact contractor for a copy of the warranty.

**EXPORT PACKING CHARGES:**

Not applicable.

**TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:**

No thresholds.

**TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR:**

Not applicable.

**TERMS AND CONDITIONS OF INSTALLATION:**

Not applicable.

**TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES:**

Not applicable.

**TERMS AND CONDITIONS FOR ANY OTHER SERVICES:**

Not applicable.

**LIST OF SERVICE AND DISTRIBUTION POINTS:**

Not applicable.

**LIST OF PARTICIPATING DEALERS:**

**Not applicable.**

**PREVENTIVE MAINTENANCE:**

Not applicable.

**SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):**

Not applicable.

**Section 508 Compliance for EIT:**

Not Applicable.

**DUNS NUMBER:**

147286723

**CENTRAL CONTRACTOR REGISTRATION (CCR):**

Registration valid until 09/173/2010.

The Slate River Corporation  
 SIN 27-100 Training Aids and Devices  
 GSA Contract Number GS-02F-0055U

<b>ITEM</b>			
<b>SIN</b>	<b>No.</b>	<b>Item Description</b>	<b>GSA Price</b>
27-100	DCCF- 01	Damage Control Training Flag, Fire, Class Unknown	\$ 40.39
27-100	DCCF- 02	Damage Control Training Flag, Fire, Class "A"	40.39
27-100	DCCF- 03	Damage Control Training Flag, Fire, Class "B"	40.39
27-100	DCCF- 04	Damage Control Training Flag, Fire, Class "C"	40.39
27-100	DCCF- 05	Damage Control Training Flag, Fire, Class "D"	40.39
27-100	DCCF- 06	Damage Control Training Flag, Smoke, Unknown	40.39
27-100	DCCF- 07	Damage Control Training Flag, Smoke, White	40.39
27-100	DCCF- 08	Damage Control Training Flag, Smoke, Black	40.39
27-100	DCCF- 09	Damage Control Training Flag, Rupture, Unclassified	46.83
27-100	DCCF- 10	Damage Control Training Flag, Rupture, AFFF	51.33
27-100	DCCF- 11	Damage Control Training Flag, Rupture, Chill Water	51.33
27-100	DCCF- 12	Damage Control Training Flag, Rupture, Elec Cooling Water	51.33
27-100	DCCF- 13	Damage Control Training Flag, Rupture, Fire Main	51.33
27-100	DCCF- 14	Damage Control Training Flag, Rupture, Fuel Oil	51.33
27-100	DCCF- 15	Damage Control Training Flag, Rupture, Hydraulic Oil	51.33
27-100	DCCF- 16	Damage Control Training Flag, Rupture, JP-5	51.33
27-100	DCCF- 17	Damage Control Training Flag, Rupture, Lube Oil	51.33
27-100	DCCF- 18	Damage Control Training Flag, Rupture, Pressurized Air	51.33
27-100	DCCF- 21	Damage Control Training Flag, Rupture, Potable Water	51.33
27-100	DCCF- 22	Damage Control Training Flag, Rupture, Steam	51.33

The Slate River Corporation  
SIN 27-100 Training Aids and Devices  
GSA Contract Number GS-02F-0055U

<b>SIN</b>	<b>ITEM No.</b>	<b>Item Description</b>	<b>GSA Price</b>
27-100	DCCF- 23	Damage Control Training Flag, Rupture, Salt Water	51.33
27-100	DCCF- 24	Damage Control Training Flag, Point of Weapon Impact	41.30
27-100	DCCF- 25	Damage Control Training Flag, Fragmentation	46.83
27-100	DCCF- 27	Damage Control Training Flag, Debris	41.30
27-100	DCCF- 28	Damage Control Training Flag, Hole in Deck	51.33
27-100	DCCF- 29	Damage Control Training Flag, Hole in Overhead	51.33
27-100	DCCF- 30	Damage Control Training Flag, Hole in Bulkhead	51.33
27-100	DCCF- 31	Damage Control Training Flag, Structural Damage	51.33
27-100	DCCF- 32	Damage Control Training Flag, Jammed Access	46.83
27-100	DCCF- 33	Damage Control Training Flag, Electrical Power Lost	46.83
27-100	DCCF- 34	Damage Control Training Flag, Electrical Damage	46.83
27-100	DCCF- 35	Damage Control Training Flag, Casualty Power	51.33
27-100	DCCF- 36	Damage Control Training Flag, Casualty Power Lost	51.33
27-100	DCCF- 37	Damage Control Training Flag, Communications Lost	46.83
27-100	DCCF- 38	Damage Control Training Flag, Mechanical Failure	51.33
27-100	DCCF- 39	Damage Control Training Flag, Mechanical Damage	51.33
27-100	DCCF- 40	Damage Control Training Flag, Hazmat/Toxic Spill	58.61
27-100	DCCF- 41	Damage Control Training Flag, Chemical Hazard	46.83
27-100	DCCF- 42	Damage Control Training Flag, Biological Hazard	46.83
27-100	DCCF- 43	Damage Control Training Flag, Radiation Hazard	46.83

The Slate River Corporation  
 SIN 27-100 Training Aids and Devices  
 GSA Contract Number GS-02F-0055U

<b>ITEM</b>		<b>Item Description</b>	<b>GSA Price</b>
<b>SIN</b>	<b>No.</b>		
27-100	DCCF- 44	Damage Control Training Flag, Unexploded Ordnance	46.83
27-100	DCCF- 45	Damage Control Training Flag, Heat Transfer	46.83
27-100	DCCF- 46	Damage Control Training Flag, Flooding	46.83
27-100	DCCF- FK 001	Damage Control Training Kit, Fire Kit	\$ 650.00
27-100	DCCF- MSK 001	Damage Control Training Kit, Main Space Kit	\$ 801.27
27-100	DCCF- DCK 001	Damage Control Training Kit, DC Kit	\$ 702.77
27-100	DCCF- DCK 002	Damage Control Training Kit, DC Kit 2	\$ 627.40
27-100	DCCF- SK 001	Damage Control Training Kit, Structural Kit	\$ 648.95
27-100	DCCF- CBRK 001	Damage Control Training Kit, CBR-D Large Deck Kit	\$ 497.37
27-100	DCCF- CBRK 002	Damage Control Training Kit, CBR-D Small Deck Kit	\$ 278.60
27-100	DCCF- SUB	Damage Control Training Kit, Sub Prop Set (All Kits Total)	\$ 8,929.57
27-100	DCCF- SUB-01	Damage Control Training Kit, Submarine Flag Kit	\$ 1,517.65
27-100	DCCF- SUB-02	Damage Control Training Kit, Submarine Light Kit	\$ 1,912.25
27-100	DCCF- SUB-03	Damage Control Training Kit, Submarine Monitor Kit	\$ 2,659.00
27-100	DCCF- SUB-04	Damage Control Training Kit, Submarine Miscellaneous Kit	\$ 2,840.67

The Slate River Corporation  
Final Price Proposal to provide  
Training Devices for SIN 27-100  
In Response to Solicitation Number  
2FYA-AR-060001-B-Schedule 69  
February 14, 2008

<b>SIN</b>	<b>ITEM No.</b>	<b>Item Description</b>	<b>Proposed GSA Price</b>
27-100	DCCF- FK 001	Damage Control Trainin; Fire Kit	\$ 650.00
27-100	DCCF- MSK 001	Damage Control Trainin; Main Space Kit	\$ 801.27
27-100	DCCF- DCK 001	Damage Control Trainin; DC Kit	\$ 702.77
27-100	DCCF- DCK 002	Damage Control Trainin; DC Kit 2	\$ 627.40
27-100	DCCF- SK 001	Damage Control Trainin; Structural Kit	\$ 648.95
27-100	DCCF- CBRK 001	Damage Control Trainin; CBR-D Large Deck Kit	\$ 497.37
27-100	DCCF- CBRK 002	Damage Control Trainin; CBR-D Small Deck Kit	\$ 278.60
27-100	DCCF- SUB	Damage Control Trainin; Submarine Prop Set	\$ 8,929.57
27-100	DCCF- SUB-01	Damage Control Trainin; Submarine Flag Kit	\$ 1,517.65
27-100	DCCF- SUB-02	Damage Control Trainin; Submarine Light Kit	\$ 1,912.25
27-100	DCCF- SUB-03	Damage Control Trainin; Submarine Monitor Kit	\$ 2,659.00
27-100	DCCF- SUB-04	Damage Control Trainin; Submarine Miscellaneous Kit	\$ 2,840.67